

PARTNER ONE

BENEFIT

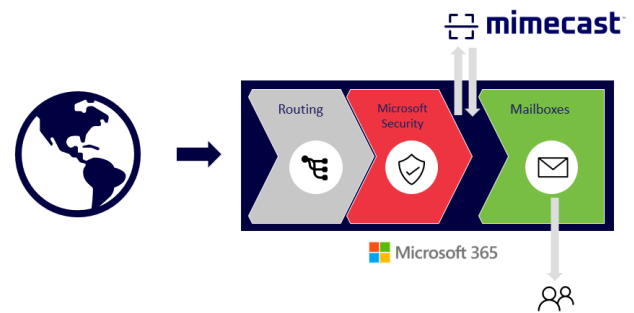
Email Security
Cloud Integrated

2024

WHY THE MARKET SHIFT?

According to Gartner research, 8 out of 10 email security enquiries are for gateway-less solutions. The main drivers are financial & vendor consolidation efforts and the need for a simplified admin experience.

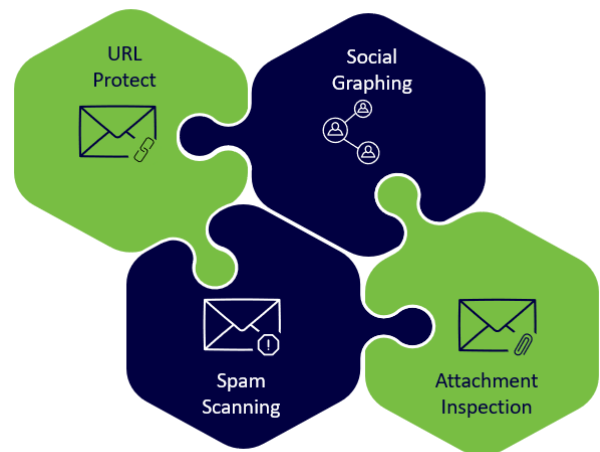
Gateway-less solutions are designed to enhance Microsoft functionalities, showcasing rapid value through easy-to-run trials and reports. The demand is for minimal customization and an easy to manage console, with a huge reliance on AI and machine learning detection methods. While Microsoft is a fantastic productivity tool, but it's failings as a security tool are well documented. Our 2024 email security risk assessment showed that for every 1 million emails we see which have already passed through Microsoft 365 scanning, 1 in 11 were either malicious or unwanted. This means a lot of time-wasting email and a lot of risk.



CORE FEATURES

- **Connection**, inline and API
- **Detection**, policy based and AI/machine learning
- **Protection**, prevents and remediates threats

THE MIMICAST SOLUTION



THE GATEWAY-LESS ANSWER

Email Security Cloud Integrated is designed to work directly with Microsoft, proving value quickly during an easy-to-run trial. The administration is ready to go out of the box, relieving pressure on customers' or MSP's implementation teams and heavy installation costs.

No MX record change is needed. This solution plugs straight into your customers' M365 environment to bolster the native security tools included in their package.

Stay one step ahead of the curve by innovating your security stack with the most talked about technology for email security.

It allows for speedy prioritization of threats within your customers' environments, as well as fast, easy threat removal. We use the same threat intelligence as our gateway, allowing access to the intel from our 20 years' experience and 42,000 customers globally.

ADDITIONAL RESOURCES

- [Gateway-less Email Security Video](#)
- [eLearning for Partner Sales Teams](#)
- [eLearning for MSPs](#)
- [30-Day Trial Sales Play](#)
- [Channel Campaign Kit](#)
- [Cloud Integrated Trial Guide for MSPs](#)

mimecast[®]
PARTNER ONE