



There are millions of high-paying employment opportunities in the cloud, with the average AWS Certification annual salary ranging up to \$138K¹. However, there is a large skills gap in the marketplace and these jobs cannot be filled fast enough. In fact, in a recent survey, Glassdoor reports that the time to hire for tech jobs has increased 80% from 2009 to 2015².

AWS Educate

AWS Educate aims to directly address this problem by offering a robust set of complimentary tools, resources, and AWS Promotional Credits for students, veterans, and educators to skill up on the cloud and prepare for future careers. For students aged 14 and older*, the program offers a self-paced, no-cost curriculum with materials designed to accelerate cloud-related learning endeavors. It also provides a job-board for employment opportunities for students 18 and over. For educators, AWS Educate offers a robust portal filled with tools and content that enables teachers to better integrate cloud technology into their curriculum

AWS Educate Use Cases

More than **1,500 institutions** – including the **top 10** global computer science and information systems institutions – and **hundreds of thousands of students** have joined AWS Educate.

Workforce Development	Curriculum Development	Cloud Skills Development	Hackathons
Cloud Career Pathways provide skills needed for specific jobs, and students are rewarded with micro-credentials	Educators can select from curated content to build classroom curriculum	Members can build skills with free access to intro labs, hundreds of hours of content, and the AWS Technical Essentials course	Students receive up to \$100 free AWS Promotional credits with enrollment, often popular with students participating in hackathons

AWS Educate Benefits

- **AWS Promotional Credits:** Educators receive up to \$200 in AWS Promotional Credits, while students receive up to \$100 in AWS Promotional Credits[‡].
- **AWS Training Opportunities:** All members receive access to intro labs and the AWS Technical Essentials learning course; educators get 50% off AWS training and certification exams.
- **Curated Content:** Educators receive course-specific, pre-grouped AWS content that they can download and incorporate in class. Students get access to self-paced learning curriculum and the ability to earn digital badges and credentials.
- **Robust Tools:** Educators gain access to the AWS Educator Portal – a tool designed to make it easier to incorporate cloud content into the classroom; students get access to the AWS Educate Student Portal as well as the AWS Educate Job Board.

*AWS Educate is available globally to students who are 14 or older, with the exceptions of China, Switzerland, and EU countries (16 or older); and Algeria, Lebanon, and Portugal (18 or older).

‡This represents AWS Promotional Credits at member institutions. Non-member institutions receive fewer AWS Promotional Credits. Visit www.awseducate.com for more details

¹ Global Knowledge 2016 IT Skills and Salary Report

² Glassdoor Report: https://research-content.glassdoor.com/app/uploads/sites/2/2015/06/GD_Report_3.pdf